



No: STPI/BLR/TECH/COE/EFFA/2023-2024/8

Employment Notice.

STPI CoE-EA invites online applications from the eligible candidates for vacancy of Incubation Manager-01 and Technology Specialist -01. This vacancy is to be filled-up purely on contract basis for three (3) years which may be renewed on performance basis every year.

For detailed information and applications & last date of submission etc, candidates may visit the website <https://stpi.in>, <https://bengaluru.stpi.in> or <https://ea.stpi.in/>

Last date for submission is 21 days from the date of publication of this notice.

Job Description for Technology Specialist (TS) for CoE-EA, Bengaluru

Job Title	Technology Specialist
Nature of appointment	Contract for 3 years or co-terminus with CoE-EA, whichever is earlier
Age limit	Below 40 years. (relaxation permissible for deserving candidates)

Eligibility Criteria-

(a) Educational and other qualifications-

- Essential: Bachelor's degree in electrical, Electronics, Computer Science, Mechatronics or related field.
- Desirable: Post-Graduation in related fields.

(b) Work Experience-

Should have 4 to 6 Years of experience in IoT and experience preferably in applications in IoT, energy, water, or environmental IoT solutions.

Key Skills:

- Hands-on experience with IoT protocols (MQTT, LoRa WAN, etc.) and cloud platforms (AWS IoT, Azure IoT, etc.).
- Proficiency in embedded programming (C, C++, Python) and microcontroller development.
- Experience with sensor calibration, data acquisition, and real-time monitoring.
- Knowledge of networking, edge computing, and industrial automation standards.
- Strong problem-solving and analytical skills.

Job Description-

Selected candidate shall be part of the Core Team of CoE-EA and would be responsible for the ICT infrastructure and lab equipments related tasks. The Technology Specialist will also be responsible for testing and optimizing IoT automation solutions in lab. This role involves working with IoT hardware, firmware, and cloud platforms to drive and ensure system reliability.

The duties & responsibilities of the Technology Specialist shall include:

- Test IoT automation solutions in the lab environment.
- Configure and integrate IoT devices, sensors, and gateways with cloud and edge computing platforms.
- Develop test plans, conduct performance evaluations, and troubleshoot hardware/software issues.
- Collaborate with cross-functional teams to prototype and validate new IoT applications.
- Document technical findings, test results, and system configurations for knowledge sharing.

- Conducting technical training programmes.
- Knowledge of Word, Excel, PowerPoint and other productivity tools.
- Provide information for management reporting and prepare reports as necessary.
- To manage and run day-to-day operations of CoE-EA.
- Preparing Monthly, Quarterly, Annual Performance reports.
- Maintenance of lab assets of the CoE-EA.
- Preparation of Management Reports / Presentations.
- Performing any other tasks assigned related to laboratory operations.
- Provide information for management reporting and prepare reports as necessary.

Compensation:

Rs. 1,00,000/-(Rupees one Lakh only) per month (relaxation as per industry standards permissible for deserving candidates).

Mode of receiving applications: Applications shall be invited Online.

Selection process:

- Applications received by the last date will be first screened by a duly constituted '**Screening Committee**'. The candidates meeting the educational & other qualifications and experience, as advertised, may be screened in by the Committee.
- The 'screened-in'/ candidates will be called for personal interview before the duly constituted '**Selection Committee**' on the scheduled date & time.
- Selection Committee will recommend the candidate/panel of candidates, in order of merit, for appointment.

General terms & conditions:

- The IM shall report to COO or STPI Jurisdictional Director as decided by the STPI Jurisdictional Director.
- Canvassing in any form will lead to disqualification. Any candidate found canvassing for his/her candidature, will be summarily disqualified.
- Experience in the relevant field shall be calculated after attaining the minimum essential qualification(s).
- Mere submission of application does not entitle candidates to be called for test and/or interview.
- STPI reserves the right to fill all or some or none of the positions advertised without assigning any reason as it deems fit.
- If any candidate is found ineligible on any ground post his/her appointment in the company, his/her services will be liable to be terminated without assigning any reason thereof.
- Submission of any false/misleading information, defective or fabricated document etc. by the candidate in the application form would not only lead for rejection of application

of the candidate but other legal action, as deem appropriate, may also be taken by the Company against such candidate.

- (viii) The maximum age shall be as on the last date of receipt of the applications. Screening of applications will be based on qualifications, age, academic record and relevant experience.
- (ix) Any litigation will be subject to the jurisdiction of Delhi courts.
- (x) Contract may be renewed based on performance. Work location can change based on mutual agreement.

Job Description for Incubation Manager (IM) for CoE-EA, Bengaluru

Job Title	Incubation Manager
Nature of appointment	Contract for 3 years or co-terminus with CoE, whichever is earlier, which may be renewed based on performance subject to extension of project tenure
Age limit	Below 35 years. (relaxation permissible for deserving candidates)

Eligibility Criteria-

(a) Educational and other qualifications-

- **Essential:**
Graduate from a recognized university.
- **Desirable:**
Post-Graduation in Management

(b) Work Experience-

5+ years of work experience including minimum 3 years of experience in incubation management & Incubation Ecosystem, demonstrating ability to cultivate, build and maintain strong working relationships with start-ups, entrepreneurs, mentors, universities, research institutions, industry experts, associations, chamber of commerce & industries, state & central government, angel investors etc.

Key Skills:

- Knowledge of all domains & areas which constitute the start-up ecosystem
- Understanding of the latest technology and product landscape.
- Strong presentation, verbal and written communication skills.
- Manage internal and external stakeholders effectively.
- Clearly demonstrable entrepreneurial skills and experience as an enabler for start-ups/Innovation ecosystem or in the role of an entrepreneur or start-up founder himself/herself.
- Knowledge of Word, Excel, PowerPoint and other productivity tools.

Job Description-

Selected candidate shall be part of the Core Team of concerned CoE and would be responsible for the implementation and operations of the CoE. The duties & responsibilities of Incubation Manager shall include:

- To manage and run day-to-day operations of CoE.
- Work closely with the HoC/CEO/COO to design, develop and run various CoE activities & develop vision, strategy and business model to achieve the objectives.

- Develop and execute strategy for CEO/COO for implementation, review, outreach, scouting, evaluating, selection and on-boarding of quality and innovative start-ups and plan for continuous improvement.
- Manage the day to- day interaction with the Start-ups/Incubatees and provide continued strategic guidance to entrepreneurs in areas such as business modelling, sales, marketing, financing, fundraising, overall strategy, operations etc.
- Have good understanding and access to the entrepreneurship ecosystem to provide high-quality mentor and advisory support to entrepreneurs.
- Organize demo days, seminars, training workshop, mentoring sessions with start-ups.
- Enhance CoE's brand visibility by publishing start-up success stories on internet and social media. Work on the brand management, identify current brand positioning and design research-based brand positioning strategy.
- Oversee intake, scoping, capacity planning, and execution workflow for digital marketing and lead generation activities.
- Identify and share best practices for audience targeting and database hygiene, email/digital marketing strategy, events, tracking instrumentation and digital channel measurement.
- Deliver clear, consistent, and frequent communication with Marketing and Events stakeholders to ensure ongoing clarity on strategy, tactics, goals, and performance for digital channels.
- Provide information for management reporting and prepare reports as necessary.

Compensation:

Rs. 75,000/- (Rupees Seventy Five Thousand Only) per month

Mode of receiving applications: Applications shall be invited Online.

Selection process:

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- The 'screened-in' / candidates will be called for personal interview before the duly constituted '**Selection Committee**' on the scheduled date & time.
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- (iii) Experience in the relevant field shall be calculated after attaining the minimum essential qualification(s).
- (iv) Mere submission of application does not entitle candidates to be called for test and/or interview.
- (v) STPI reserves the right to fill all or some or none of the positions advertised without assigning any reason as it deems fit.
- (vi) If any candidate is found ineligible on any ground post his/her appointment in the company, his/her services will be liable to be terminated without assigning any reason thereof.
- (vii) Submission of any false/misleading information, defective or fabricated document etc. by the candidate in the application form would not only lead for rejection of application of the candidate but other legal action, as deem appropriate, may also be taken by the Company against such candidate.
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